



**Clovis Main Campus**  
 564 W. Herndon Ave.  
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 Phone: (559) 297-4500  
 Fax: (559) 297-5822

**Modesto Branch Campus**  
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 Phone: (209) 545-3100  
 Fax: (209) 545-1804

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<http://www.it-colleges.com>

**SCHOOL PERFORMANCE FACT SHEET  
 CALENDAR YEARS 2009 & 2010**

**Completion Rates (includes data for the two calendar years prior to reporting)**

**Medical Billing/Coding Specialist – 9 months**

| Calendar Year | Number of Students Who Began Program <sup>1</sup> | Students Available for Graduation <sup>2</sup> | Graduates <sup>3</sup> | Completion Rate <sup>4</sup> |
|---------------|---|--|------------------------|------------------------------|
| 2009          | 165   | 165  | 94                     | 57%                          |
| 2010          | 269   | 269  | 182                    | 68%                          |

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: \_\_\_\_\_ Date: \_\_\_\_\_ I have read and understand the above completion rates.



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**Placement Rates (includes data for the two calendar years prior to reporting)**

**Medical Billing/Coding Specialist – 9 months**

| Calendar Year | Number of Students Who Began Program <sup>1</sup> | Number of Graduates <sup>2</sup> | Graduates Available for Employment <sup>3</sup> | Graduates Employed in the Field <sup>4</sup> | Placement Rate Employed in the Field <sup>5</sup> | Graduates Employed in the Field an average of less than 32 hours per week | Graduates Employed in the Field at least 32 hours per week |
|---------------|---|----------------------------------|---|--|---|---|--|
| 2009          | 165   | 94                               | 87  | Info. Not Available                          | Info. Not Available                               | Info. Not Available   | Info. Not Available  |
| 2010          | 269   | 182                              | 175   | Info. Not Available                          | Info. Not Available                               | Info. Not Available   | Info. Not Available  |

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: \_\_\_\_\_ Date: \_\_\_\_\_ I have read and understand the above placement rates.



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**Licensure Rates**

**License Examination Passage Rates (not continually administered tests)**

Based on students completing the program within 150% of the published program length in the report year.

**Medical Billing/Coding Specialist – 9 months**

| Exam Date <sup>2</sup> | Number of Students Taking Exam <sup>1</sup> | Number Who Passed Exam | Number Who Failed Exam | Passage Rate <sup>3</sup> |
|------------------------|---|------------------------|------------------------|---------------------------|
| N/A                    |   |                        |                        |                           |

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: \_\_\_\_\_ Date: \_\_\_\_\_ I have read and understand the above license examination rates.

**License Examination Passage Rates (continually administered tests)**

Based on students completing the program within 150% of the published program length in the report year.

**Medical Billing/Coding Specialist – 9 months**

| Calendar Year | Number of Students Taking Exam <sup>1</sup> | Number Who Passed First Exam <sup>2</sup> | Number Who Failed First Exam | Passage Rate <sup>3</sup> |
|---------------|---|---|------------------------------|---------------------------|
| 2009          | N/A   |   |                              |                           |
| 2010          | N/A   |   |                              |                           |

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: \_\_\_\_\_ Date: \_\_\_\_\_ I have read and understand the above license examination rates.



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**Salary and Wage Information**

**Medical Billing/Coding Specialist – 9 months**

| Calendar Year | Graduates Available for Employment <sup>1</sup> | Graduates Employed in Field <sup>2</sup> | Annual Salary and Wages Reported by Graduates Employed in the Field <sup>3</sup> |                      |                      |                      |                      |           | Students not Reporting Salary |
|---------------|---|--|--|----------------------|----------------------|----------------------|----------------------|-----------|-------------------------------|
|               |   |  | <\$15,000  | \$15,000 to \$20,000 | \$20,001 to \$25,000 | \$25,001 to \$30,000 | \$30,001 to \$35,000 | >\$35,000 |                               |
| 2009          | 87  | 44                                       | *  | *                    | *                    | *                    | *                    | *         | *                             |
| 2010          | 175   | 72                                       | *  | *                    | *                    | *                    | *                    | *         | *                             |

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.

\*Information Not Available



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**EDD Salary and Wage Information**

The following wage and salary data for the **Medical Billing/Coding Specialist** program at Institute of Technology, Inc. was obtained from the Employment Development Department's Occupational Employment Statistics ([www.labormarketinfo.edd.ca.gov](http://www.labormarketinfo.edd.ca.gov)):

| County of Fresno, California<br>As of October 2011   |                                   |                                      |                                    |                                   |                                      |                                    |
|--|-----------------------------------|--------------------------------------|------------------------------------|-----------------------------------|--------------------------------------|------------------------------------|
| Potential Job Title as listed by the Employment Development Department   | Hourly                            |                                      |                                    | Salary                            |                                      |                                    |
|  | Low (25 <sup>th</sup> percentile) | Median (50 <sup>th</sup> percentile) | High (75 <sup>th</sup> percentile) | Low (25 <sup>th</sup> percentile) | Median (50 <sup>th</sup> percentile) | High (75 <sup>th</sup> percentile) |
| Medical Insurance Billing  | \$13.35                           | \$15.43                              | \$17.75                            | \$27,768                          | \$32,094                             | \$36,920                           |
| Health Insurance Claims Examiner   | \$15.31                           | \$18.52                              | \$22.63                            | \$31,845                          | \$38,522                             | \$47,070                           |
| Medical Records Clerk  | \$11.84                           | \$13.98                              | \$16.30                            | \$24,627                          | \$29,078                             | \$33,904                           |
| Insurance Processor  | \$15.31                           | \$18.52                              | \$22.63                            | \$31,845                          | \$38,522                             | \$47,070                           |
| Claims Representative  | \$19.97                           | \$28.43                              | \$33.31                            | \$41,538                          | \$59,134                             | \$69,285                           |
| The following job titles are not listed on the EDD Website:<br><ul style="list-style-type: none"> <li>• Medical AR/AP</li> <li>• Billing Coder</li> <li>• Medical Insurance Collector/Claims Tracer</li> <li>• Medical Insurance Coding</li> <li>• Benefits Program Clerk</li> </ul> | <b>Information Not Available</b>  |                                      |                                    |                                   |                                      |                                    |

| County of Stanislaus, California<br>As of October 2011                 |                                   |                                      |                                    |                                   |                                      |                                    |
|--|-----------------------------------|--------------------------------------|------------------------------------|-----------------------------------|--------------------------------------|------------------------------------|
| Potential Job Title as listed by the Employment Development Department | Hourly                            |                                      |                                    | Salary                            |                                      |                                    |
|  | Low (25 <sup>th</sup> percentile) | Median (50 <sup>th</sup> percentile) | High (75 <sup>th</sup> percentile) | Low (25 <sup>th</sup> percentile) | Median (50 <sup>th</sup> percentile) | High (75 <sup>th</sup> percentile) |
| Medical Insurance Billing  | \$9.36                            | \$12.78                              | \$15.94                            | \$19,469                          | \$26,582                             | \$33,155                           |
| Health Insurance Claims Examiner                                       | \$12.40                           | \$15.30                              | \$24.05                            | \$25,792                          | \$31,824                             | \$50,024                           |
| Medical Records Clerk  | \$11.40                           | \$14.00                              | \$17.31                            | \$23,712                          | \$29,120                             | \$36,005                           |



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|  |                                  |         |         |          |          |          |
|--|----------------------------------|---------|---------|----------|----------|----------|
| Insurance Processor  | \$12.40                          | \$15.30 | \$24.05 | \$25,792 | \$31,824 | \$50,024 |
| Claims Representative  | \$22.87                          | \$28.23 | \$33.35 | \$47,570 | \$58,718 | \$69,368 |
| The following job titles are not listed on the EDD Website:<br><ul style="list-style-type: none"> <li>• Medical AR/AP</li> <li>• Billing Coder</li> <li>• Title Medical Insurance Collector/Claims Tracer</li> <li>• Medical Insurance Coding</li> <li>• Benefits Program Clerk</li> </ul> | <b>Information Not Available</b> |         |         |          |          |          |

| <b>County of San Joaquin, California</b>   |   |  |  |   |  |  |
|--|---|--|--|---|--|--|
| <b>As of October 2011</b>  |   |  |  |   |  |  |
| <b>Potential Job Title as listed by the Employment Development Department</b>  | <b>Hourly</b>                           |  |  | <b>Salary</b>                           |  |  |
|  | <b>Low (25<sup>th</sup> percentile)</b> | <b>Median (50<sup>th</sup> percentile)</b> | <b>High (75<sup>th</sup> percentile)</b> | <b>Low (25<sup>th</sup> percentile)</b> | <b>Median (50<sup>th</sup> percentile)</b> | <b>High (75<sup>th</sup> percentile)</b> |
| Medical Insurance Billing  | \$11.43                                 | \$13.33                                    | \$15.85                                  | \$23,774                                | \$27,726                                   | \$32,968                                 |
| Health Insurance Claims Examiner   | \$15.42                                 | \$18.15                                    | \$22.47                                  | \$32,074                                | \$37,752                                   | \$46,738                                 |
| Medical Records Clerk  | \$12.38                                 | \$14.86                                    | \$19.23                                  | \$25,750                                | \$30,909                                   | \$39,998                                 |
| Insurance Processor  | \$15.42                                 | \$18.15                                    | \$22.47                                  | \$32,074                                | \$37,752                                   | \$46,738                                 |
| Claims Representative  | \$24.59                                 | \$29.51                                    | \$36.37                                  | \$51,147                                | \$61,381                                   | \$75,650                                 |
| The following job titles are not listed on the EDD Website:<br><ul style="list-style-type: none"> <li>• Medical AR/AP</li> <li>• Billing Coder</li> <li>• Medical Insurance Collector/Claims Tracer</li> <li>• Medical Insurance Coding</li> <li>• Benefits Program Clerk</li> </ul> | <b>Information Not Available</b>        |  |  |   |  |  |



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| County of Sacramento, California   |                                   |                                      |                                    |                                   |                                      |                                    |
|--|-----------------------------------|--------------------------------------|------------------------------------|-----------------------------------|--------------------------------------|------------------------------------|
| As of October 2011   |                                   |                                      |                                    |                                   |                                      |                                    |
| Potential Job Title as listed by the Employment Development Department   | Hourly                            |                                      |                                    | Salary                            |                                      |                                    |
|  | Low (25 <sup>th</sup> percentile) | Median (50 <sup>th</sup> percentile) | High (75 <sup>th</sup> percentile) | Low (25 <sup>th</sup> percentile) | Median (50 <sup>th</sup> percentile) | High (75 <sup>th</sup> percentile) |
| Medical Insurance Billing  | \$14.70                           | \$18.20                              | \$21.19                            | \$30,576                          | \$37,856                             | \$44,075                           |
| Health Insurance Claims Examiner   | \$15.70                           | \$18.40                              | \$21.38                            | \$32,656                          | \$38,272                             | \$44,470                           |
| Medical Records Clerk  | \$14.65                           | \$18.00                              | \$21.95                            | \$30,472                          | \$37,440                             | \$45,656                           |
| Insurance Processor  | \$15.70                           | \$18.40                              | \$21.38                            | \$32,656                          | \$38,272                             | \$44,470                           |
| Claims Representative  | \$22.50                           | \$29.88                              | \$35.91                            | \$46,800                          | \$62,150                             | \$74,693                           |
| The following job titles are not listed on the EDD Website:<br><ul style="list-style-type: none"> <li>• Medical AR/AP</li> <li>• Billing Coder</li> <li>• Medical Insurance Collector/Claims Tracer</li> <li>• Medical Insurance Coding</li> <li>• Benefits Program Clerk</li> </ul> | <b>Information Not Available</b>  |                                      |                                    |                                   |                                      |                                    |

| County of Shasta, California  |                                   |                                      |                                    |                                   |                                      |                                    |
|---|-----------------------------------|--------------------------------------|------------------------------------|-----------------------------------|--------------------------------------|------------------------------------|
| As of October 2011  |                                   |                                      |                                    |                                   |                                      |                                    |
| Potential Job Title as listed by the Employment Development Department  | Hourly                            |                                      |                                    | Salary                            |                                      |                                    |
|   | Low (25 <sup>th</sup> percentile) | Median (50 <sup>th</sup> percentile) | High (75 <sup>th</sup> percentile) | Low (25 <sup>th</sup> percentile) | Median (50 <sup>th</sup> percentile) | High (75 <sup>th</sup> percentile) |
| Medical Insurance Billing   | \$12.94                           | \$15.09                              | \$17.14                            | \$26,915                          | \$31,387                             | \$35,651                           |
| Health Insurance Claims Examiner  | \$13.71                           | \$15.82                              | \$17.86                            | \$28,517                          | \$32,906                             | \$37,149                           |
| Medical Records Clerk   | \$12.14                           | \$13.73                              | \$15.68                            | \$25,251                          | \$28,558                             | \$32,614                           |
| Claims Representative   | \$24.52                           | \$31.63                              | \$38.05                            | \$51,002                          | \$65,790                             | \$79,144                           |
| The following job titles are not listed on the EDD Website:<br><ul style="list-style-type: none"> <li>• Medical AR/AP</li> <li>• Billing Coder</li> </ul> | <b>Information Not Available</b>  |                                      |                                    |                                   |                                      |                                    |



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|  |  |
|--|--|
| <ul style="list-style-type: none"> <li>• Medical Insurance Collector/Claims Tracer Medical Insurance Coding</li> <li>• Benefits Program Clerk</li> </ul> |  |
|--|--|

Initials: \_\_\_\_\_ Date: \_\_\_\_\_ I have read and understand the above salary and wage information.



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If you have any questions about how the data reflected on the above charts was gathered or if you want a list of employment positions determined to be within the field for any specific program for which statistics are reported above, please speak with an Admissions Representative.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, [www.bppe.ca.gov](http://www.bppe.ca.gov), P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

**I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.**

\_\_\_\_\_  
 Student Name – Print

\_\_\_\_\_  
 Student Signature

\_\_\_\_\_  
 Date

\_\_\_\_\_  
 School Official

\_\_\_\_\_  
 Date